

# Nashville State Community College

## Retail Management Technical Certificate

NAME: \_\_\_\_\_ A# \_\_\_\_\_

CATALOG YR: 2023 - 2024

| GENERAL EDUCATION  |  |
|--|--|
| No General Education courses are required for the Technical Certificate. |  |

| FIRST SEMESTER                       |          |     |       |   | NOTES |
|--------------------------------------|----------|-----|-------|---|-------|
| Course No. and Title                 | Cr.      | Ter | Grade | Prerequisite                              |       |
| BUSN 2350 Organizational Behavior    | 3        |     |       | Level 2 placement in English and Reading. |       |
| BUSN 1360 Software App. for Business | 3        |     |       | Level 2 placement in Reading.             |       |
| ADMN 1310 Business Communications    | 3        |     |       | Level 2 placement in English and Reading. |       |
| <b>Total Credit Hours</b>            | <b>9</b> |     |       |   |       |

| SECOND SEMESTER                     |          |     |       |   | NOTES |
|-------------------------------------|----------|-----|-------|---|-------|
| Course No. and Title                | Cr.      | Ter | Grade | Prerequisite                              |       |
| BUSN 2380 Principles of Marketing   | 3        |     |       | Level 2 placement in English and Reading. |       |
| BUSN 2330 Principles of Management  | 3        |     |       | Level 2 placement in English and Reading. |       |
| BUSN 2340 Human Resource Management | 3        |     |       | Level 2 placement in English and Reading. |       |
| <b>Total Credit Hours</b>           | <b>9</b> |     |       |   |       |

| THIRD SEMESTER                       |           |     |       |   |  |
|--------------------------------------|-----------|-----|-------|---|--|
| Course No. and Title                 | Cr.       | Ter | Grade | Prerequisite  |  |
| BUSN 2347 Financial Mgmt & Budgeting | 3         |     |       | Level 2 placement in English, Math, and Reading   |  |
| BUSN 2387 Retail Management          | 3         |     |       | Prerequisite or co-requisite: BUSN 2347; Prerequisites: ADMN 1310, BUSN 1360, BUSN 2330, BUSN 2340, BUSN 2350, and BUSN 2380. |  |
| <b>Total Credit Hours</b>            | <b>6</b>  |     |       |   |  |
| <b>Total Certificate Hours</b>       | <b>24</b> |     |       |   |  |

Note: To receive your certificate you must complete and file an Intent to Graduate Form. The form can be obtained from the Records Office or downloaded from the Records Office website link.